Italian Research	2Q10 Results	Milan, August 30, 2010	
DEA CAPITA	L	BUY	SECTOR: Holdings & RE
Price (Eu):		1.15	Micaela Ferruta +39-02-77115.428 e-mail: ferruta@intermonte.it
Target Price (Eu):		1.75	

# Restructuring of Alternative Investment Activities Underway

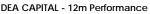
DeA Capital NAV comes to Eu2.67 p.s., stable vs. March 2010. 1H group net profit came to Eu1.5mn, or Eu8.2mn before PPA. In 2Q10 the group posted a net loss of Eu6.2mn. Group net debt declined slightly vs. March 2010, to Eu30mn, in line with expectations. The BoD approved a restructuring of IDEA AI, which will help rationalise the company's structure and simplify corporate governance.

#### Operating companies' results:

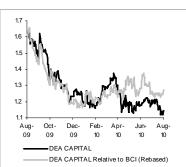
- <u>Générale de Santé</u> results released on 2<sup>nd</sup> August. 2Q revenue growth was slightly above the FY target, at 3.3% YoY vs. 2Q09 pro-forma figures, net of disposals. EBITDA prior to Rental came to Eu93mn, while EBITDA came in at Eu62mn (+0.2% YoY) and net profit amounted to Eu13mn. For FY10 the target for a margin improvement vs. 2009 was confirmed, and indications were provided for a level of debt similar to the end of 1H10 (Eu885mn), pretty much in line with expectations.
- <u>Migros Turk's</u> 2Q10 results are not out yet, but 1Q10 showed steady revenue growth, thanks to new openings (around 1,800 shops now), progressing at a faster rate than was foreseen in the initial plan, partly due to competitors following similar strategies. This is burdening margins in the short term (competitors are hit in the same way). We expect the trend to continue into 2010.
- IDEA AI (Eu2.2bn in AuM as at end June) recorded Eu0.6mn in net profit, below expectations. Most importantly, a restructuring of IDEA AI was approved: Investitori Associati (Eu700mn AuM) and Wise (Eu180mn AuM) will be demerged, and go back to being fully controlled by respective managers. In exchange, DEA Capital should increase its stake from 44.4% to full control of IDEA AI (i.e. COiF, FoF, etc., with Eu1.3bn in AUM). No cash is involved, and the move greatly simplifies the corporate governance. The valuation used was the book value of Eu61mn, i.e. around 4.7% of AUM.
- FARE (Eu2.98bn of AuM as at end June) posted Eu2.4mn in net profit, ahead of forecasts. Given the current financial environment, however, we have reduced ou r estimates for fund-raising going forward. As for the FIMIT negotiations, which could give birth to the leading Italian independent real estate SGR, with over Eu8bn in AuM and 19 managed funds (of which 5 are listed), and which could be worth Eu350mn (refer to ou r 23<sup>rd</sup> April report for details), a non-binding MoU identifying the possible merger terms has been signed with FIMIT.
- BUY confirmed, target price to Eu1.75 from Eu1.80. DeA Capital is trading at a 34% discount to our Eu1.75 per share target price, and at a 56% discount to the total value of its investments, which is Eu2.67/share. This is higher than peers: on average, Italian holding companies trade at a 35% discount, while DeA's international peers are at a 16% discount to NAV. We remind that our NAV per share used in calculating the target does not include the potential value creation from the Fare-FIMIT deal. We would like to highlight that over the next 2-3 years DeACapital will likely seek an exit from Private Equity investments (Migros Turk and GDS), and the proceeds will be returned to shareholders and/or reinvested in Aternative Asset Management (AAM) activities, which are seen as core. If we were strip out the value of Kenan (Migros) and Santé (GDS) from current market prices, the implied value of AAM activities would be zero.

Key Figures	2008A	2009A	2010E	2011E	2012E
EBIT (Eu mn)	(2)	(1)	(3)	3	7
Net profit (Eu mn)	-39	-29	9	2	4
EPS - New (Eu)	-0.12	-0.10	0.03	0.01	0.01
EPS - Old (Eu)	-0.12	-0.10	0.01	0.00	0.00
DPS (Eu)	0.00	0.00	0.00	0.00	0.00
NAVPS (Eu)	2.43	2.66	2.57	2.58	2.59
Ratios & Multiples	2008A	2009A	2010E	2011E	2012E
P/E	nm	nm	39.9	nm	81.4
Div. Yield	0.0%	0.0%	0.0%	0.0%	0.0%
P/NAVPS	0.5	0.4	0.4	0.4	0.4
ROCE					

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Intermente



#### RATING: Unchanged

TARGET PRICE (Eu): from 1.80 to 1.75										
. ,	2010E	2011E								
	n.m.	n.m.								
STOCK DATA										
Reuters code:		DFA.MI								
Bloomberg code:		DEA IM								
Performance 1m	3m	12m								
Absolute -5.3%		-29.1%								
Relative 0.5%		-19.3%								
12 months H/L:		63/1.12								
SHAREHOLDER DATA										
No. of Ord. shares (mn)		307								
Total No. of shares (mn):		307								
Mkt Cap Ord (Eu mn):		351								
Total Mkt Cap (Eu mn):		351								
Mkt Float - ord (Eu mn):		118								
Mkt Float (in %):		33.7%								
Main shareholder:										
De Agostini		58.3%								
<b>BALANCE SHEET DATA</b>		2010								
Book value (Eu mn):		789								
BVPS (Eu):		2.57								
P/BV:		0.4								
Net Debt (#BadKeyword	d mn):	37								
NAV (Eu mn)		789								

Capital - <i>Key Figures</i>		2008A	2009A	2010E	2011E	201
	Fiscal year end	31/12/2008	31/12/2009	31/12/2010	31/12/2011	31/12/20
PROFIT & LOSS (Eu mn)	Sales	9	31	35	41	
	EBITDA	(2)	(1)	(3)	3	
	EBIT	(2)	(1)	(3)	3	
	Financial income (charges)	15	(4)	(2)	(1)	
	Associates & Others	(15)	(28)	13	1	
	Pre-tax profit (loss)	(31)	(32)	9	3	
	Taxes	(7)	3	0	0	
	Tax rate (%)	-22.7%	9.6%	0.0%	0.0%	50.
	Minorities & discontinue activities	(0)	(0)	(0)	(1)	
	Netprofit	-39	-29	9	2	
	Total extraordinary items					
	Ebitda excl. extraordinary items	(2)	(1)	(3)	3	
	Ebit excl. extra ordinary items	( )				
	Net profit restated	(38)	(29)	9	2	
PER SHARE DATA (Eu)	Total shares out (mn) - average fd	307	307	307	307	
FLK SHAKE DATA (LU)	EPS stated fd	-0.13	-0.10	0.03	0.01	
	EPS restated fd	-0.12	-0.10	0.03	0.01	
	BVPS fd	2.49	2.54	2.57	2.58	
	NAVPS fd	2.43	2.66	2.57	2.58	
	Dividend per share (ord)	0.00	0.00	0.00	0.00	
	Dividend pay out ratio (%)	0.0%	0.0%	0.0%	0.0%	
· · · · · · · · · · · ·	13 11	0.0%	0.0 %	0.078	0.070	0
CASH FLOW (Eu mn)	Change in NWC Capital expenditure	0	0	0	0	
	Other cash items Free cash flow (FCF)	0 0	0	0 1	0	
		0	0	I		
	Acquisitions, divestments & other Dividend					
	Change in Net Financial Position	(399)	(52)	(2)	8	
		. ,				
ALANCE SHEET (Eu mn)	Total fixed assets	746	815	825	819	
	Net working capital	0	0	0	0	
	Long term liabilities	7.47	015	005	010	
	Net capital employed	746	815	825	819	
	Net financial position	(17)	35	37	28	
	Group equity	764	780	789	791	
	Minorities	0	0	0	0	
	Net equity	764	780	789	791	
NAV DATA (Eu mn)	Properties and other assets - Book value					
	Properties and other assets - Market value					
	NAV	746	815	789	791	
RATIOS(%)	EBITDA margin*	nm	nm	nm	8.2%	3 50.   5 50.   5 50.   7 6   7 6   8 0   9 8   105 11.   108 11.
	EBIT margin*					
	Gearing - Debt/equity	2.3%	-4.5%	-4.6%	-3.6%	-2
	Interest cover on EBIT	0.1	nm	nm	4.1	4
	Debt/Ebitda	nm	48.07	12.62	nm	
	Capex as % sales	0.0%	0.0%	0.0%	0.0%	0
	ROCE*					
	ROE*					
GROWTH RATES (%)	Sales	23905.6%	262.8%	11.2%	16.9%	11
GROWIN RAIES (%)	EBITDA*	nm	nm	nm	nm	
	EBIT*					.50
					75 404	
	Netprofit	nm	nm	nm	-75.4%	99

Source: Intermonte SIM estimates

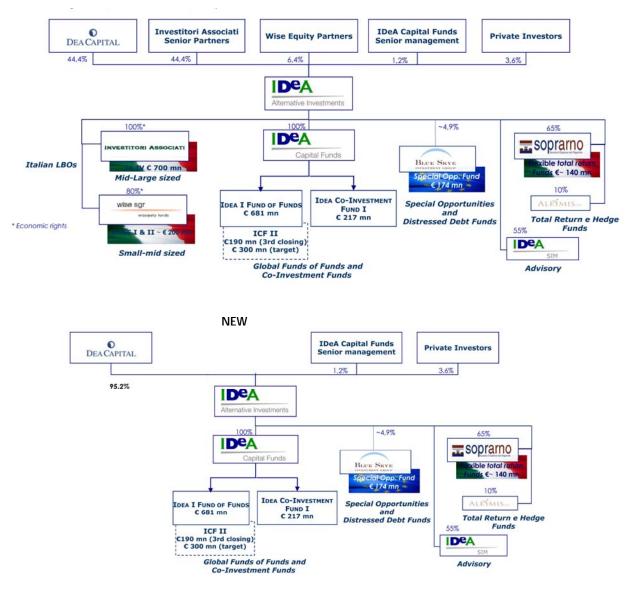
IDeA Alternative Investments is currently a joint venture between DeA CApital (44.4%), Investitori Associati managers (44.4%), Wise managers (6.4%) and other investors (4.8%), created with the objective of becoming a leader in the alternative investments industry in Southern Europe.

The corporate governance is rather complex, in that IDEA AI owned the majority (100% of IA and 80% for WISE) of economic interest, but a lower percentage (49% for IA and 29% for WISE) of voting rights.

IDeA Alternative Investments (44.4% DeA Capital) also currently owns 100% of IDeA Capital Funds, the SGR that manages the funds in which DeA Capital invests.

The BOD approved a restructuring of IDEA AI, whereby Investitori Associati and Wise SGR will be demerged from IDEA AI, and become controlled by their respective managers. In exchange, DeA Capital should gain full control of IDEA AI, increasing its stake from 44.4% to 95.2% or 100%, once the remaining stakes held by senior management of Ideal Capital Funds and private investors are exchanged for DEA Capital shares (details are yet to be defined).

Below we show the different structures:



#### IDEA AI: Current structure

Intermonte

After the deal, DeA Capital should own 100% of IDEA AI, which in turn will comprise the Fund of Funds I and II and the Co-investment Fund, as well as the special opportunities Fund Blue SKYE; overall, Assets under Management at IDEA AI will go down to around Eu1.3-1.4bn (excluding Blue Skye), but this will be fully controlled by DEA Capital.

The restructuring takes place without involving cash. We assume that the valuation used was the book value for IDEA AI of Eu61mn, i.e. around 4.7% of AUM was used.

The 2010 transaction still has to be approved by the IDEA AI EGM and regulatory authorities, and will be completed by 2010. We have already adjusted our estimates to take the new structure into account; the result is actually an increase in the profit contribution to DeA Capital.

We also highlight that as of 2011, Investitori Associati's existing fund management fees will be based on the net asset value of the fund, instead of on the total commitment. Had the management company failed to raise a new fund by then, our IA estimates would have been put at risk.

IDEA ALTERNATIVE INV	N	lew structu	re, net of IA	and Wise			Old struc		% change vs OLD EST.			
EU mn	2008A	2009PF	2010PF	2011E	2012 E	2009A	2010E	2011E	2012 E	2010 E	2011 E	2012 E
AUM	1797	1274	1388	1573	1573	2174	2474.4	2674.4	2924.4	-44%	-41%	-46%
YoY		-29%	9%	13%	0%	10%	18%	8%	8%			
Commissions	8.20	11.40	13.62	16.29	17.30	11.40	13.62	15.82	16.37	0%	3%	6%
YoY		39%	19%	20%	6%	39%	19%	16%	3%			
Associates (IA, Wise)	5.30	0.00	0.00	0.00	0.00	7.00	4.66	4.36	3.92	-100%	-100%	-100%
YoY		-100%	n.m.	n.m.	n.m.	32%	-33%	- 7%	-10%			
Associates (Blue Skye, e	0.00	4.86	3.42	3.07	3.07	4.86	3.42	3.07	3.07	0%	0%	0%
YoY			-30%	-10%	0%							
Net income	9.30	5.00	4.63	5.53	5.99	12.40	9.88	9.20	8.94	-53%	-40%	-33%
YoY		-46%	-7%	19%	8%	33%	-20%	-7%	-3%			
Of which DeA Capital		5.00	4.63	5.53	5.99	5.49	4.38	4.07	3.96	6%	36%	51%

Source: Company Data and Intermonte SIM estimates

#### DEA CAPITAL NAV at PF Book Value

DeA Capital NAV stood at Eu2.67 p.s., flat vs. Eu2.68 p.s. as at March 2010.

DeA Capital NAV at Pro-				30/06/2010	-		31/03/2010
Asset	Activity	Stake	Value ( mn)	€ per share €	% of NAV	Valuation method	vs. OLD Value
Santè SA	Healthcare	42.9%	292.7	0.99	37.2%	Net equity	
Kenan (Migros TURK)	Food Retailer	17.1%	208.0	0.71	26.4%	9x 2010 Ebitda Fair value*	-2%
Kenan (migros tokk)	FOOU Retailer	17.170	206.0	0.71	20.4 /0	9x 2010 Ebitda	0%
FARE (ATLANTIC) SGR***	Alternative AM	100.0%	88.4	0.30	11.2%	Net equity/Fair Value	
						3.0% P/AUM	0%
IDeA Alternative Inv. SGR	Alternative AM	<b>9</b> 5.1%	61.0	0.21	7.7%	Net equity	
						4.5% P/AUM	-3%
Sigla	Consumer Credit	41.4%	21.9	0.07	2.8%	Net equity	-1%
IDeA Funds (FOF & Colnv)	Private Equity	n.m.	105.0	0.36	13.3%	Fair value*	0%
Blue Skye	Alternative AM	n.m.	33.7	0.11	4.3%	Equity	7%
Venture Cap. Funds	Private Equity	n.m.	14.5	0.05	1.8%	Fair value*	
Minor participations/other			-8.2	-0.03	-1.0%	Fair value*	7%
			-0.2	-0.03	-1.0%	rali value	n.m.
Fiscal Credit			0.0	0.00	0.0%		n.m.
Cash, credits and			-29.7	-0.10	-3.8%		1.111
marketable sec. (treas)							n.m.
Total ex treasury Shares			787	2.67	100.0%		0%
# shares (mln) net of Buy Ba	ack			294.8			

\*\*\* including the exercise of 30% option

 $^{\star}$  updated quarterly by fund managers

Current price	1.17
Discount to NAV	-56%
Discount to investment value	-54%

Source: Intermonte SIM and Company Data

# **DEA CAPITAL NAV - our valuation**

We confirm our BUY recommendation, trimming the target price to Eu1.75 from Eu1.80. Our positive stance is based on the huge discount to NAV, which is much higher than for peers. Our valuation is based on a NAV which averages our target valuation and the market cap (GDS and MIGROS) or pro-forma book value (Alternative Asset Management).

At current prices, DeA Capital is trading at a 34% discount to our Eu1.75 per share target price and at a 56% discount to the total value of its investments, which is Eu2.67/share. On average, Italian holding companies trade at a 35% discount, while DeA's international peers are generally trading at a 16% discount to NAV. DeA Capital's huge discount comes despite exposure to defensive businesses (Food Retail and Healthcare) and a sound financial position.

We remind that the NAV per share used in calculating our target price does not include the potential value creation from the Fare-FIMIT deal.

We would like to highlight that over the next 2-3 years DeACapital will likely seek an exit from Private Equity investments (Migros Turk and GDS), and the proceeds will be returned to shareholders and/or reinvested in Aternative Asset Management (AAM) activities, which are seen as core. If we were strip out the value of Keenan (Migros) and Santé (GDS) from current market prices, the implied value of AAM activities would be zero!

DeA Capital Valuation								/ with assets at target valuation
Asset	Value (€ mn)	per share €	%	Valuation method	Value (€ mn)	per share €	%	Valuation method
Santè SA	135	0.46	19.6%	DCF & Market Price@ Eu13	204	0.69	25.2%	DCF (@ 8.1x 2010 EBITDA)
Kenan (Migros TURK)	216	0.73	31.5%	Fair value and EXIT @ 8.5x EV/EBITDA	225	0.76	27.8%	EXIT @ 8.5x 2012 EV/EBITDA
Fare (Atlantic) SGR***	109.0	0.37	15. <b>9</b> %	2010 MULTIPLE & NAV	130	0.44	16.0%	2010 MULTIPLE
IDeA Alternative Inv. SGR	70.2	0.24	10.2%	2010 MULTIPLE & NAV	79	0.27	9.8%	2010 MULTIPLE
Sigla	10.5	0.04	1.5%	2010 MULTIPLE & NAV	10	0.04	1.3%	2010 MULTIPLE
IDeA Funds (FOF & Colnv)	105.0	0.36	15.3%	Fair value*	105	0.36	13.0%	Fair value*
Blue Skye	33.7	0.11	4.9%	Equity	34	0.11	4.2%	Equity
Venture Cap. Funds	14.5	0.05	2.1%	Fair value*	15	0.05	1.8%	Fair value*
Minor participations	7.0	0.02	1.0%	Fair value	7	0.02	0.9%	Fair value
Fiscal Credit	15.1	0.05	2.2%	5Y DCF & zero	30	0.10	3.7%	5Y DCF
Cash, credits and marketable sec. 2008	-29.7	-0.10	-4.3%		-30	-0.10	-3.7%	
<b>Total ex treasury Shares</b> % discount	686	<b>2.33</b> 25%	100%		809	<b>2.74</b> -36%	100% Discount	of TP vs. Fair value
Target price (Eu p.s.)		1.75				1.75		
Current Mkt Price % Upside/downside <b># shares (mln) net of Buy</b> * guarterly updated by fund		1.17 49.3% <b>294.82</b>				1.17 -57.4%	% Upside	/downside vs. market price
quartery updated by full	umanayei	2						
Current price		1.17				1.17		

Discount to NAV	-50%	-57%
Discount to investment value	-49%	-57%

Source: Intermonte SIM and Company Data

# PEER GROUP

# DEA Capital

Intermonte

DEA Capital					
Peer group	26/08/2010				
		YTD %			
		change			
Deutsche Beteiligungs	17.5	5.71%	1	0.89	251.9
Dinamia	8.3	-12.22%	20	0.61	98.9
Eurazeo	47.2	1.41%	751	0.71	2543.9
GIMV	37.2	1.83%	144	0.87	862.1
Ratos	199.6	7.89%	8788	2.10	3433.
Wendel	41.6	-2.83%	1422	0.73	2092.0
3i (GBp)	258.5	-8.66%	1737	0.79	1221.
Candover (GBp)	590.0	41.32%	9	0.57	156.8
SVG Capital (GBp)	153.2	20.63%	97	0.69	276.3
			avg.	0.91	
		YID %	Volume	P/NAV	Mkt Ca
		change			
M&Capitali	0.17	19.44%	34	0.17	94.8
Tamburi	1.42	14.66%	20	0.65	156.2
Mid Industry Capital	11.45	-25.16%	0	0.59	57.3
Cape Live	0.32	-2.91%	12	0.31	16.2
Sopaf	0.06	-51.17%	7	0.08	29.9
Gemina	0.46	-18.68%	209	0.31	681.0
Mittel	3.01	-24.50%	56	0.48	198.3
			avg.	0.37	
DeA Capital	1.15	-11.17%	43	0.40	343.
LPX Europe (-1 day)	213.88	9.79%			

Source: Bloomberg

# Italian Holdings - NAV & Ratings

			Change YTD as of Now	09 NAV (Eu ps)*	Premium (Discount)
exor s.p.a.	13.84	2,953	1.9%	27.03	-48.8%
Pirelli & C. S.p.A.	0.47	2,508	10.7%	0.59	-21.5%
Compagnie Industriali Riunite S.p.A.	1.57	1,246	-13.3%	2.67	-41.2%
Italmobiliare S.p.A.	24.75	853	-20.0%	61.33	-59.6%
Gemina S.p.A.	0.58	861	2.1%	1.16	-49.7%
DeA Capital S.p.A.	1.17	358	-7.5%	2.58	-54.7%
Premafin Finanziaria S.p.A. Holding di Pa	a 1.02	417	-4.2%	0.53	92.2%
Cofide-Compagnia Finanziaria de Bene	0.69	496	4.4%	1.33	-48.1%
IMMSI S.p.A.	0.88	303	5.0%	1.88	-53.2%
Camfin S.p.A.	0.27	181	-12.2%	0.93	-71.0%
Average Italian Holdings			-3.3%		-35.6%
Median avg. excl. see-trough NAV			-1.1%		-49.3%
Median avg. excl. see-trough NAV & at	-premium	NAV	1.9%		-49.7%

\*Note: see-trough NAV for Cofide and Camfin Source: Intermonte SIM

## **Operating Companies results and Estimate Change**

DeA Capital NAV comes to Eu2.67 p.s., stable vs. March 2010. 1H group net profit came to Eu1.5mn, or Eu8.2mn before PPA. In 2Q10 the group posted a net loss of Eu6.2mn, broken down into a Eu4mn loss from private equity investment (GDS and MIGROS), Eu1mn profit from alternative asset management and Eu3.2mn of holding costs. Group net debt declined slightly vs. March 2010, to Eu30mn, in line with expectations. The BoD approved a restructuring of IDEA AI, which will help rationalise the company's structure and simplify corporate governance.

#### Operating companies' results:

- <u>Générale de Santé</u> results released on 2<sup>nd</sup> August. 2Q revenue growth was slightly above the FY target, at 3.3% YoY vs. 2Q09 pro-forma figures, net of disposals. EBITDA prior to Rental came to Eu93mn, while EBITDA came in at Eu62mn (+0.2% YoY) and net profit amounted to Eu13mn. For FY10 the target for a margin improvement vs. 2009 was confirmed, and indications were provided for a level of debt similar to the end of 1H10 (Eu885mn), pretty much in line with expectations.
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As for the group estimates, we remind that they still incorporate Migros' 2010 dividend distribution, which could translate into a cash-in of around Eu 17mn for DeA Capital, based on the indirect 17.1% stake held in the holding company Kenan.

## DeA Capital main assets: Quarterly Results and FY estimates

Intermonte

Dea Capital n	nain asse	ets: Quart	eny Resi	uits and	FY estima	ates										
Generale De Sar	di													% char	nge vs C	
EU mn	1Q09 A	2Q09 A	3Q09 A	1000 1	2009 A	1Q10 A	2Q10 A	2Q10 A	A-E	1H10 A	2010E	2011E	2012E		2011E	
Lomin	10207 A	2007 A	3Q07 A	4Q07 A	2007 A	IQIUA	2010 A	2010 A	A-L	IIIIU A	2010L	2011L	2012L	20102	20112	20121
Revenues	527	526	458	535	2,046	506	498	498	0.0%	1004	1,916	1,981	2,049	0%	0%	0%
YoY	2.8%	2.8%	3.6%	3%	3.1%	5.3%	-5.4%	-5.4%	0.070	119.4%	-6.4%	3.4%	3.4%			
Ebitda IFRS	71	62	33	71	237	75	62	62	0.0%	138	233	251	270	0%	0%	0%
YOY	-8%	2%	12%	13%	3.2%	17%	0.2%	0.2%		312%	-1.6%	7.7%	7.3%			
% margin	13.4%	11.8%	7.3%	13.2%	12%	14.9%	12.5%	12.5%		13.7%	12%	13%	13%			
Ebit IFRS	40	34	-1	58	131	76	30	30	0.0%	106	143	131	150	0%	0%	0%
YoY	-18%	9%	-101%	134%	-18.1%	124%	-12.6%	-12.6%		-15229%	9.1%	-8.4%	14.0%			
% margin	7.6%	6.5%	-0.2%	10.9%	6%	15.1%	6.0%	6.0%		10.5%	7%	7%	7%			
Net Income	13	11	-7	26	42	46	13	13	0.0%	59	42	44	58	0%	0%	0%
ΥοΥ	-27%	38%	-114%	104%	-51.4%	311%	15.0%	15.0%		-937%	-1.8%	5.3%	31.2%			
NFP	-921	-1,015	-1,047		-885	-837	-885	-885		-885	-857	-832	-812	-2%	-2%	-2%
Source: Compar	ny Data an	d Intermor	nte SIM est	timates												
MIGROS TURK														% char	nge vs C	DLD EST.
YTL mn	1Q09	2Q09 A	3Q09 A	4Q09 A	2009 E	1Q10 A	2Q10 E	2Q10 A	A-E	1H10 E	2010E	2011E	2012E	2010E	2011E	2012E
	ŀ	oost merge	er							post						
Revenues	1,279	1,397	1,575	1,460	5,711	1,434	1,563	n.a.	n.a.	2,997	6,578	8,140	9,020	0%	0%	0%
YoY	11%	15%	11%	13%	13%	12%	12%			12%	15%	24%	11%			
Ebitda IFRS	97.0	95.4	106.6	98	397	81.0	77.8	n.a.	n.a.	158.8	428	578	677	-3%	0%	0%
YOY	26%	142%	-42%	27%	5.6%	-16%	-18%			-17%	7.7%	35.2%	17.1%			
% margin	7.6%	6.8%	6.8%	6.7%	7.0%	5.6%	5.0%			5.3%	6.5%	7.1%	7.5%			
Ebit	62	75	66	98	265	51.0	48.4	n.a.	n.a.	99.4	309	438	522	0%	0%	0%
ΥοΥ	n.a.	n.a.	n.a.	69%	-10%	-18%	-1%			-27%	17%	42%	19%			
% margin	5%	5%	4%		5%		4%			3%	5%	5%	6%			
Net income	62	57	-22	98	110	59	-63	n.a.	n.a.	-4	79	192	283			
YoY	n.a.	n.a.			-58.0%	-5%	-1%			-104%	-28.1%	142.4%	47.5%			
NFP					1,307	1,367		n.a.	n.a.		1,447	1,280	2,012	9%	13%	0%
* adj for the sale																
Source: Compar	ny Data, co	onsensus a	nd Intermo	onte SIM	estimates											
IDEA ALTERNATIV											New Structu				nge vs C	
EU mn	1Q09 A	2Q09 A	3Q09 A		2009A	1Q10 A	2Q10 E	2Q10 A	A-E	1H10 A	2010E	2011E	2012E	2010E	2011E	2012E
AUM	1768	2209	2174	2174	2174	2214	2209	2227		2209	1388	1573	1573	-44%	-41%	-46%
YoY					21%						-36%	13%	0%			
Commissions	2.1	3.3	3.0	3.0	11.40	2.1	3.3	3.5	6%	5.4	13.62	16.29	17.30	0%	3%	6%
YoY	n.a.	n.a.	15%	114%	39%	0%	0%	6%		80%	19%	20%	6%			
Associates (IA,	2.7	n.a.	n.a.	n.a.	12.5	n.a.	n.a.	n.a.		n.a.	3.4	3.1	3.1			
Wise, other)	2.1	n.a.	n.d.	n.a.	12.0	n.a.	n.a.	n.a.		n.d.	5.4	5.1	5.1	-59%	-59%	-56%
YoY					136%						-73%	-10%	0%	5770	5770	5070
Net income	1.5	1.8	3.4	5.7	12.4	1.6	1.7	0.6	-65%	2.2	-73%	-10%	6.0	-53%	-40%	-33%
YoY	n.a.	n.a.	3.4 183%	54%	33%	7%	-6%	-67%	-0370	-35%	-63%	19%	8%	5570		0070
101	11.d.	11.d.	10370	J470	33%	1 70	-070	-0770		-30%	-03%	1970	0 70			

Source: Company Data and Intermonte SIM estimates

First Atlantic R.E.	cons.													% char	nge vs C	DLD EST.
EU mn	1Q09 A	2Q09 A	3Q09 A	4Q09 A	2009 A	1Q10 A	2Q10 E	2Q10 A	A-E	1H10 A	2010E	2011E	2010E	2009E	2010E	2009E
AUM	2823	2768	2768	3012	3012	2980	2980	2981	0%	2980	3167	3287	2728	-9%	-16%	-18%
YoY					20%						5%	4%	-17%			
SGR	4.6	4.5	4.5	4.5	18.1	4.9	4.2	4.3	2%	9.2	20.3	22.5	22.8	-11%	-22%	-24%
YoY					21%	7%	-7%	-4%			12%	11%	2%			
Property	2.1	1.5	1.3	3.3	8.2	1.7	2.5	1.9	-24%	3.6	8.5	10.1	12.9	-23%	-27%	-21%
YoY					-20%	-19%	67%	27%			4%	18%	28%			
Revenues	6.7	6.0	5.8	7.8	26.3	6.6	6.7	6.2	-7%	12.8	28.8	32.6	35.8	-15%	-23%	-23%
YoY					6%	-1%	12%	3%			10%	13%	10%			
Net income	3.1	0.7	3.5	3.2	10.5	1.2	1.8	2.4	33%	3.6	7.3	11.0	12.7	-22%	-6%	1%
YoY					12%	-61%	157%	243%			-30%	50%	15%			

Source: Company Data and Intermonte SIM estimates

#### Peer group Générale de Santè

Minibase in EUR as of 26/08/10

			Mkt Cap		V/EBITDA			PE	
Company	Crcy	Price	(Eu mn)	2009	2010	2011	2009	2010	2011
Generale De Sante (INTERMONTE)	EUR - Euro	11.2	629	6.6x	6.2x	5.4x	14.8x	29.0x	14.0x
Generale De Sante (consensus)	EUR - Euro	11.2	629	6.8x	6.0x	5.5x	19.7x	20.0x	12.8x
Care UK PLC	GBP - UK Pound Sterling			6.9x					
Curanum AG	EUR - Euro	2.3	74	7.9x	7.0x	6.2x	12.4x	15.2x	10.1x
Orpea S.A.	EUR - Euro	29.9	1,162	16.7x	14.3x	12.6x	21.4x	18.0x	15.2x
Rhoen-Klinikum AG	EUR - Euro	17.0	2,344	9.5x	9.0x	8.2x	16.0x	16.0x	14.2x
Netcare Ltd.	ZAR - South African Rar	1.4	2,054	10.9x	6.3x	5.8x	19.8x	13.4x	11.4x
Athens Medical Centre S.A.	EUR - Euro	0.7	63	7.5x	7.7x	10.0x	34.2x		
MediClin AG	EUR - Euro	3.9	183	7.1x	7.8x	7.2x	17.6x	16.3x	14.4x
Marseille-Kliniken AG	EUR - Euro	3.3	39	13.4x	7.7x	11.3x		68.7x	
Southern Cross Healthcare Group PLC	GBP - UK Pound Sterling	0.3	54	4.1x	0.8x	0.6x	1.2x	2.1x	2.7x
IASO S.A.	EUR - Euro	2.3	124	7.4x	8.5x	8.1x	9.0x	86.6x	29.1x
Euromedica S.A.	EUR - Euro	2.2	94		11.6x	11.6x			
Medi-Clinic Corp. Ltd.	ZAR - South African Rar	2.7	1,730	9.3x	8.8x	8.0x	17.3x	13.6x	11.5x
Medica S.A.	EUR - Euro	13.8	661		11.0x	9.6x		20.8x	14.7x
Source: JCF Consensus									
Total			9,211						
Average				8.5x	8.1x	7.9x	16.3x	26.6x	13.7x
Median				7.5x	7.8x	8.0x	16.7x	17.1x	14.0x
Generale De Sante @ TP (INTERMONTE )	EUR - Euro	19.5x	1,022	8.3x	7.9x	7.0x	14.8x	29.0x	14.0x

Source: JCF Consensus

# Intermonte

# MIGROS TURK Peer group

Minibase (Local Currency) as of 26/08/10

			Mkt Cap	E١	/ / Ebitda			P/E	
Company	Crcy	Price	l.c.	2009	2010	2011	2009	2010	2011
Koninklijke Ahold N.V.	EUR - Euro	9.61	11,453	5.9x	5.6x	1.8x	11.9x	11.2x	9.8x
Carrefour S.A.	EUR - Euro	35.70	25,165	6.8x	6.3x	5.7x	17.9x	15.1x	12.8x
Casino Guichard-Perrachon S.A.	EUR - Euro	64.35	7,102	6.0x	5.6x	5.0x	13.6x	12.7x	11.1x
Etablissementen Franz Colruyt N.V.	EUR - Euro	197.25	6,611	10.5x	9.6x	8.9x	18.9x	17.4x	16.0x
Delhaize Group	EUR - Euro	53.32	5,407	5.2x	4.8x	4.3x	10.5x	10.1x	9.3x
Metro AG	EUR - Euro	40.40	13,186	5.2x	4.9x	4.5x	19.2x	13.8x	11.6x
Tesco PLC	GBP - UK Pound	407.50	32,703	8.5x	7.7x	7.0x	14.1x	12.6x	11.3x
Wal-Mart Stores Inc.	USD - US Dollar	50.98	189,117	7.1x	6.9x	6.3x	13.9x	12.7x	11.5x
Costco Wholesale Corp.	USD - US Dollar	56.3	24,701	9.3x	8.1x	7.5x	22.2x	19.3x	17.5x
Total			68,924						
Average				7.2x	6.6x	5.7x	15.8x	13.9x	12.3x
Median				6.8x	6.3x	5.7x	14.1x	12.7x	11.5x
Wal-Mart de Mexico S.A.B. de C.V.	MXN - Mexican	28.74	514,256	18.4x	14.2x	11.5x	28.7x	24.7x	21.0x
Grupo Famsa S.A.B. de C.V.	MXN - Mexican	14.4	6,315	8.0x	7.8x	6.3x	45.6x	10.9x	13.4x
X5 Retail Group N.V.	USD - US Dollar	35.72	9,701	15.3x	11.9x	8.7x	n.s.	29.0x	20.3x
Seventh Continent Russia	USD - US Dollar	4.0	300	5.5x	5.4x	3.7x	18.1x	9.1x	6.0x
Magnit	USD - US Dollar	55.00	4,894	9.8x	8.1x	6.2x	17.6x	14.5x	10.8x
Total			781,986						
Average				11.4x	9.5x	7.3x	27.5x	17.6x	14.3x
Median				9.8x	8.1x	6.3x	23.4x	14.5x	13.4x
Migros Ticaret A.S.	TRY - New Turkist	29.25	5,207	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
BIM Birlesik Magazalar A.S.	TRY - New Turkisł	41.75	6,338	19.6x	17.3x	14.4x	29.8x	26.4x	22.0x

Source: Intermonte SIM estimates, JCF consensus

## ALTERNATIVE AM PEERS IDEA AI & FARE Peer group

		Mkt Cap	P/AUM	EV/EBITDA		Р	/ E
Company	Price	l.c.		2009	2010	2009	2010
Traditional Asset Managers							
Aberdeen Asset Management PLC	137.0	1,567	1.5%	15.8x	9.0x	21.5x	11.4x
ANIMA SGR EUR0.05				n.a.			
Azimut Holding S.p.A.	6.9	1,002	6.8%	10.6x	10.7x	8.3x	10.2x
F&C Asset Management PLC	61.8	314	0.3%	3.5x	8.5x	11.2x	9.9x
Henderson Group PLC	124.4	1,028	10.8%	13.7x	9.3x	17.1x	13.6x
Rathbone Brothers PLC	845.0	366	2.8%	3.9x	1.4x	16.7x	15.7x
Schroders Plc Vtg	1372.0	3,763	2.7%	12.6x	6.2x	27.5x	14.8x
Alternative Asset Managers							
Blackstone Group L.P.	10.2	11,540	12.3%	4.7x	4.6x	16.3x	9.9x
Fortress Investment Group L.L.C. (CI A)	3.3	1,515	4.9%	4.4x	3.2x	13.0x	6.6x
GLG Partners Inc.	4.5	1,121	4.8%			17.1x	296.7x
Man Group PLC	206.7	3,541	8.6%	11.0x	6.2x	13.0x	12.9x
Partners Group Holding AG	139.0	3,711	14.8%	14.5x	13.4x	17.2x	14.9x
Ashmore Group PLC	289.6	2,038	10.4%	10.8x	9.0x	18.2x	14.5x
Charlemagne Capital Ltd.	14.5	41	0.3%	8.8x	5.8x	14.6x	7.7x
Hargreaves Lansdown PLC	390.0	1,850	52.9%		20.4x	37.1x	28.5x
RAB Capital PLC	12.3	58	0.5%				
Colliers International UK PLC	15.5	23	1.4%		10.0x		14.1x
Average				9.8x	11.3x	17.8x	16.2x
Median				9.8x	9.5x	16.9x	14.3x
RE service Co							
Bluebay Asset Management PLC	280.9	558		22.5x	9.1x	37.5x	14.5x
Savills PLC	307.7	406		9.5x	8.2x	21.7x	17.0x
DTZ Holdings PLC	50.0	133		8.6x	3.2x	71.4x	12.8x
ROK PLC	18.8	34		4.3x	3.0x	2.5x	3.2x
		1,130					
Average		1,130		11.2x	5.9x	33.3x	11.9x
Median				9.1x	5.7x	29.6x	13.7x

Source: Intermonte SIM estimates, JCF consensus

# Intermonte

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Stock NAME	DEA CAPITAL		
Current Recomm:	BUY	Previous Recomm:	BUY
Current Target (Eu):	1.75	Previous Target (Eu):	1.80
Current Price (Eu):	1.15	Previous Price (Eu):	1.17
Date of report:	30/08/2010	Date of last report:	13/05/10

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